

# Bruno Solomun

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12/3/19

Mercedes Benz USA, LLC.  
303 Perimeter Ctr N  
Atlanta, GA, 30346

Dear Hiring Manager,

My name is Bruno Solomun and I am reaching out to express my interest in the Aftersales Business Analysis at Mercedes Benz USA.

I am currently earning my BBA in the area of management as a student-athlete, I feel that I am uniquely qualified to exceed expectations in the business analyst role.

To further illustrate my abilities, I've mapped out how my experience directly pertains to the skills and qualifications you are searching for in an ideal candidate:

<b>Job Title Qualifications</b>	<b>Your Related Experience</b>
Multi-lingual	Successfully completed education through a Croatian, French and American school system.
Leadership	Captain of my basketball team.
Time management	Student-athlete with a 3.52 GPA.
International experience	Lived in Portugal, France, Belgium, USA and Croatia.

I'd be delighted to connect with you in person or over the phone to discuss my experience in more detail. Please contact me to set up a day/time that is convenient for you. Thanks in advance for your time and consideration.

Looking forward to hearing from you,

X

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Bruno Solomun

## **Bruno Solomun**

Zagreb, Croatia, 10000  
616-274-8292 | solomunb@northwood.edu | <https://www.linkedin.com/in/bruno-solomun-37635a12a/>

### **Aftersales Business Analyst**

#### **Performance Profile**

Student athlete earning a BBA in Management at Northwood University, seeking the job as a business analyst position. Fluent in French, English and Croatian, and also lived in Croatia, Portugal, France, Belgium and USA, therefore open to relocation globally. Managing time wisely and works well in team environments.

#### **Education**

**Northwood University** – Midland, MI  
Bachelor of Business Administration | Major: Management | Graduation May 2020 |  
GPA: 3.52

Transferred from Miami University (2016-2017)

#### ***Campus Leadership***

Northwood University, International Autoshow, team Mitsubishi

Varsity men's basketball

#### **Core Competencies and Skills**

Team leadership, Communication, Time Management, Social Media, Microsoft 365, Creativity, Collaboration, Multitasking, Professionalism, Data analysis, Adaptability.

#### **Community Service and Volunteering**

Gus Macker Basketball Tournament

GO MAD (Make a Difference) day

Greater Boston Food Bank

As a member of After-Sales

Business Development, this position helps drive the parts business at Mercedes-Benz USA through reporting and data analysis. This position will work extensively with data provided by the dealer network to identify and understand trends and anomalies to create actionable insights and recommendations.

Responsibilities

- Provide data and analytical support to After-Sales Business Development by assisting in preparing standardized reports and ad hoc analyses.
- Develop and monitor KPIs that help drive revenue.
- Support various business partners, including program managers who develop initiatives and technology used at dealerships in the service drive.
- Assist in identifying opportunities for acquiring data.

Education

Bachelor's Degree (accredited school) or equivalent work experience in a quantitative field such as business, finance, statistics, or mathematics.

0-4 years (total) of experience in the following areas preferred:

- Automotive Industry (after-sales and/or parts are a plus)
- Business Intelligence
- Data Analytics
- Market Research
- Statistics

Additional Information

Working knowledge of relational databases and SQL preferred

Experience in Alteryx and Tableau is a plus

Must be able to work flexible hours/work schedule  
Travel domestically

Travel internationally

Work Holidays when  
required

Work weekends when  
required

EEO Statement